Danantara Indonesia

BNI

JOB HIRING BNI - UI

10 - 11 Oktober 2025

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we're hiring

ODP RETAIL BANKING
RM SME

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Officer Development Program (ODP) Retail Banking - RM SME

is designed to be a future leader and professional in retail segment functions which mainly focuses on marketing activities for retail banking business, credit analysis activities, managing relationship customers and potential customers, monitoring and maintaining portfolio quality to achieve targets that have been set to provide optimal profits for BNI Retail Banking Business.

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ODP Retail Banking

Relationship Manager SME

General Qualifications

- S1 /S2 from reputable universities with relevant field of studies with the minimum GPA
  - S1 : 3.00, max age : 25
  - S2 : 3.25, max age : 28
- Proficient in English and submit your score in the application TOEFL min. 450 or equivalent (We only accept score provided by official /authorized institution and valid).
- No member of nuclear family currently works in BNI (i.e., parents, siblings).
- Single, never been married, and willing to remain unmarried during the journey of this program
- Have an interest to expand career in sales / marketing
- Willing to be placed all over Indonesia to support retail segment business in regional

Apply Now

bni.id/JFUI-OKT2025

Required Skills

- Proactive and highly initiative
- Strong in persuasion & negotiation
- Excellent in interpersonal and communication
- Oriented towards customer satisfaction
- Good in critical & analytical thinking

Recruitment Process
Officer Development Program
Retail Banking - RM SME

Administration

Assessment

User Interview

MCU

Document Submission

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So, What Are You Waiting For?

Let's Apply Now! :)

and Join to Become

BNI Hi-Movers