

JOB HIRING BNI - UNAIR

16 - 17 September 2025



we're hiring



ODP RETAIL BANKING
RM SME



BINA BNI

Officer Development Program (ODP) Retail Banking – RM SME

is designed to be a future leader and professional in retail segment functions which mainly focuses on marketing activities for retail banking business, credit analysis activities, managing relationship customers and potential customers, monitoring and maintaining portfolio quality to achieve targets that have been set to provide optimal profits for BNI Retail Banking Business.



ODP Retail Banking

Relationship Manager SME

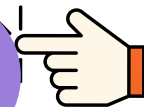
General Qualifications

- S1 /S2 from reputable universities with relevant field of studies with the minimum GPA
 - S1 : 3.00, max age : 25
 - S2 : 3.25, max age : 28
- Proficient in English and submit your score in the application TOEFL min. 450 or equivalent (We only accept score provided by official /authorized institution and valid).
- No member of nuclear family currently works in BNI (i.e., parents, siblings).
- Single, never been married, and willing to remain unmarried during the journey of this program
- Have an interest to expand career in sales / marketing
- Willing to be placed all over Indonesia to support retail segment business in regional

Apply Now



bni.id/JFUNAIR-SEPT2025



Required Skills

- Proactive and highly initiative
- Strong in persuasion & negotiation
- Excellent in interpersonal and communication
- Oriented towards customer satisfaction
- Good in critical & analytical thinking



Recruitment Process Officer Development Program Retail Banking - RM SME



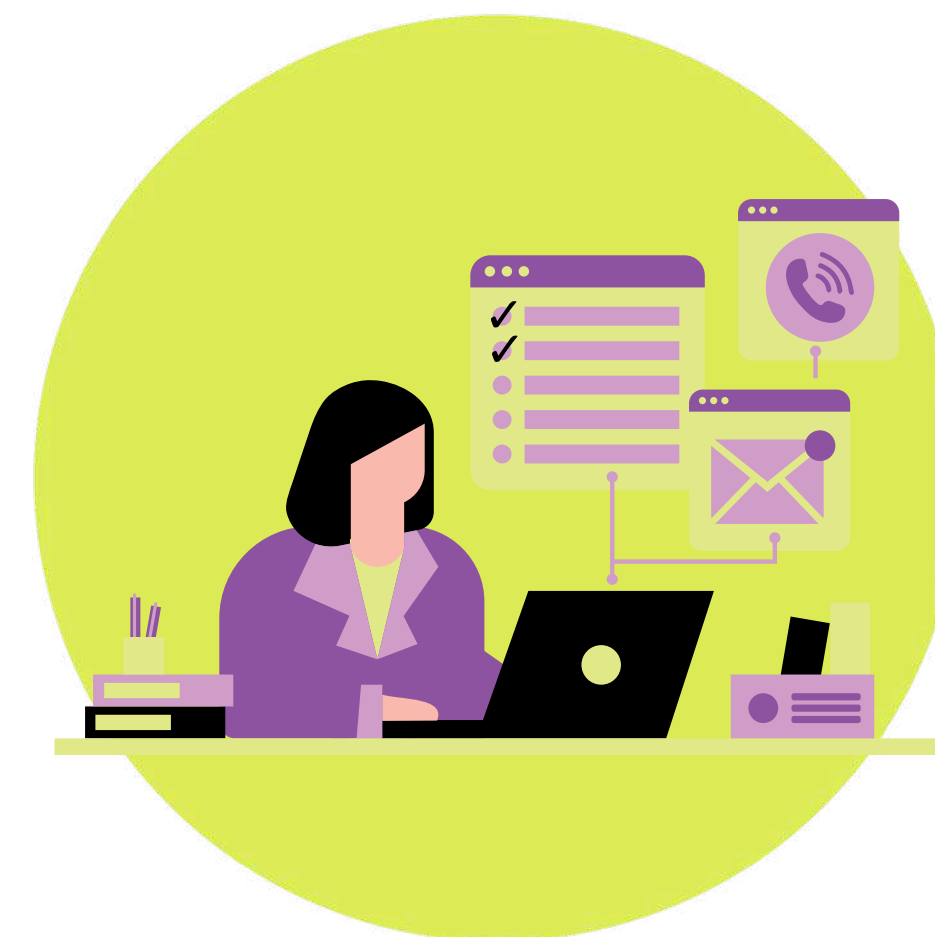


**BINA
BNI**

BINA BNI

Qualifications

- Indonesian Citizens
- Physically and mentally resilient
- Education :
 - Senior High School : final year report card average grades min. 7
 - D1 - S1 : GPA min. 2,5
- Age : 18 - 25 years old
- Excellent in interpersonal and communication
- Never been involved in drugs or violations of the law, as proven by a Police Record Certificate (SKCK)
- Get parental consent to participate in the BINA BNI internship program
- Single, never been married, and willing to remain unmarried during the journey of this program
- Never had any work experience (Fresh Graduate)



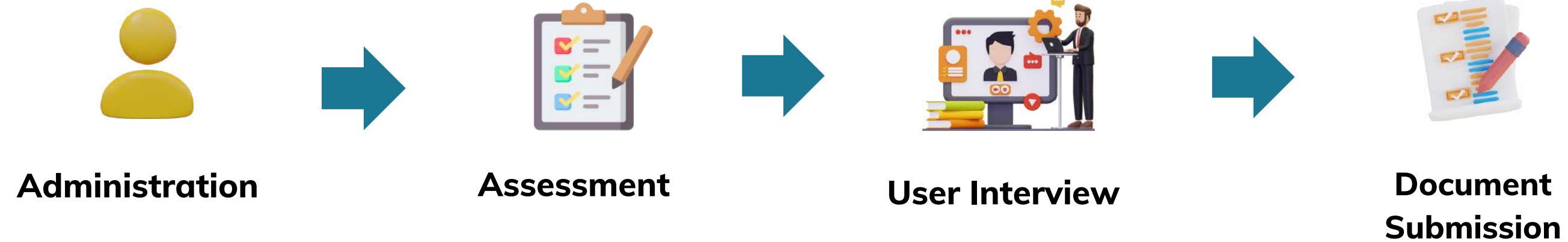
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Recruitment Process

BINA BNI





**So, What Are You Waiting For?
Let's Apply Now! :)
and Join to Become
BNI Hi-Movers**