

JOB HIRING BNI - BINUS 16 - 17 Juli 2025





SBNI



we're hiring



ODP RETAIL BANKING **RM SME**



ODP GLOBAL ANALYST PROGRAM









ODP RETAIL BANKING WEALTH MANAGEMENT









Officer Development Program (ODP) Retail Banking - RM SME

is designed to be a future leader and professional in retail segment functions which mainly focuses on marketing activities for retail banking business, credit analysis activities, managing relationship customers and potential customers, monitoring and maintaining portfolio quality to achieve targets that have been set to provide optimal profits for BNI Retail Banking Business.







ODP Retail Banking Relationship Manager SME

General Qualifications

- S1/S2 from reputable universities with relevant field of studies with the minimum GPA
 - S1: 3.00, max age: 25
 - S2 : 3.25, max age : 28
- Proficient in English and submit your score in the application TOEFL min. 450 or equivalent (We only accept score provided by official /authorized institution and valid).
- No member of nuclear family currently works in BNI (i.e., parents, siblings).
- Single, never been married, and willing to remain unmarried during the journey of this program
- Have an interest to expand career in sales / marketing
- Willing to be placed all over Indonesia to support retail segment business in regional





 Proactive and highly initiative • Strong in persuasion & negotiation • Excellent in interpersonal and communication Oriented towards customer satisfaction • Good in critical & analytical thinking



Recruitment Process Officer Development Program Retail Banking - RM SME



Administration

Assessment

User Interview







MCU

Document **Submission**





Officer Development Program (ODP) Retail Banking - Wealth Management

is designed to be a future leader and professional in the financial services industry, specifically in Wealth Management, with a primary focus on the development of investment, expanding the Emerald and Private Banking market by acquiring new clients to achieve set targets and deliver optimal profits for BNI Wealth Business.







ODP Retail Banking Wealth Management

General Qualifications

- S1/S2 from reputable universities with relevant field of studies with the minimum GPA
 - S1: 3.00, max age: 25
 - S2 : 3.25, max age : 28
- Proficient in English and submit your score in the application TOEFL min. 450 or equivalent (We only accept score provided by official /authorized institution and valid).
- No member of nuclear family currently works in BNI (i.e., parents, siblings).
- Single, never been married, and willing to remain unmarried during the journey of this program
- Passionate and interested in becoming a financial advisor.
- Willing to be placed all over Indonesia to support Wealth Management Business





• Highly motivated to engage with new people • Strong persuasion and negotiation • Excellent in interpersonal and communication • Strong desire to achieve targets optimally • Strong critical and analytical thinking, along with effective problem-solving skills



Recruitment Process Officer Development Program Retail Banking - Wealth Management



Administration

Assessment

User Interview





MCU

Document **Submission**





Officer Development Program (ODP) Global Analyst Program

Global Analyst Program covers Treasury, Corporate Banking, & International Banking.







ODP Global Analyst Program

General Qualifications

- S1/S2 from reputable universities with relevant field of studies with the minimum GPA
 - S1: 3.00, max age: 25
 - S2 : 3.25, max age : 28
- Proficient in English and submit your score in the application TOEFL min. 550 or equivalent (We only accept score provided by official /authorized institution and valid).
- No member of nuclear family currently works in BNI (i.e., parents, siblings).
- Single, never been married, and willing to remain unmarried during the journey of this program
- Willing to be placed all over Indonesia



Required Skills

- Proactive and highly initiative
- Excellent in interpersonal and communication
- Oriented towards customer satisfaction
- Good in critical & analytical thinking









bni.id/JFBINUS-JUL2025





Recruitment Process Officer Development Program Global Analyst Program



Administration

Assessment

Management Interview

MCU







Board Interview



Document **Submission**



Asisstant Development Program (ADP)





ADP

Qualifications

- Indonesian Citizens
- Physically and mentally resilient
- Height :
 - Male : Min. 165 cm
 - Female : Min. 157 cm
- D3 / S1 from universities with the minimum GPA:
 - D3 : 2.75, max age 24
 - S1: 2.75, max age 26
- Excellent in interpersonal and communication
- Never been involved in drugs or violations of the law, as proven by a Police Record Certificate (SKCK)
- Single, never been married, and willing to remain unmarried during the journey of contract









Recruitment Process Asisstant Development Program (ADP)



Administration

Assessment

User Interview







MCU

Document Submission





BINA BNI







BINA BNI

Qualifications

- Indonesian Citizens
- Physically and mentally resilient
- Education :
 - Senior High School : final year report card average grades min. 7
 - D1 S1 : GPA min. 2,5
- Age : 18 25 years old
- Excellent in interpersonal and communication
- Never been involved in drugs or violations of the law, as proven by a Police Record Certificate (SKCK)
- Get parental consent to participate in the BINA BNI internship program
- Single, never been married, and willing to remain unmarried during the journey of this program
- Never had any work experience (Fresh Graduate)









Recruitment Process BINA BNI



Administration

Assessment

User Interview











Document **Submission**







So, What Are You Waiting For? Let's Apply Now! :) and Join to Become **BNI Hi-Movers**