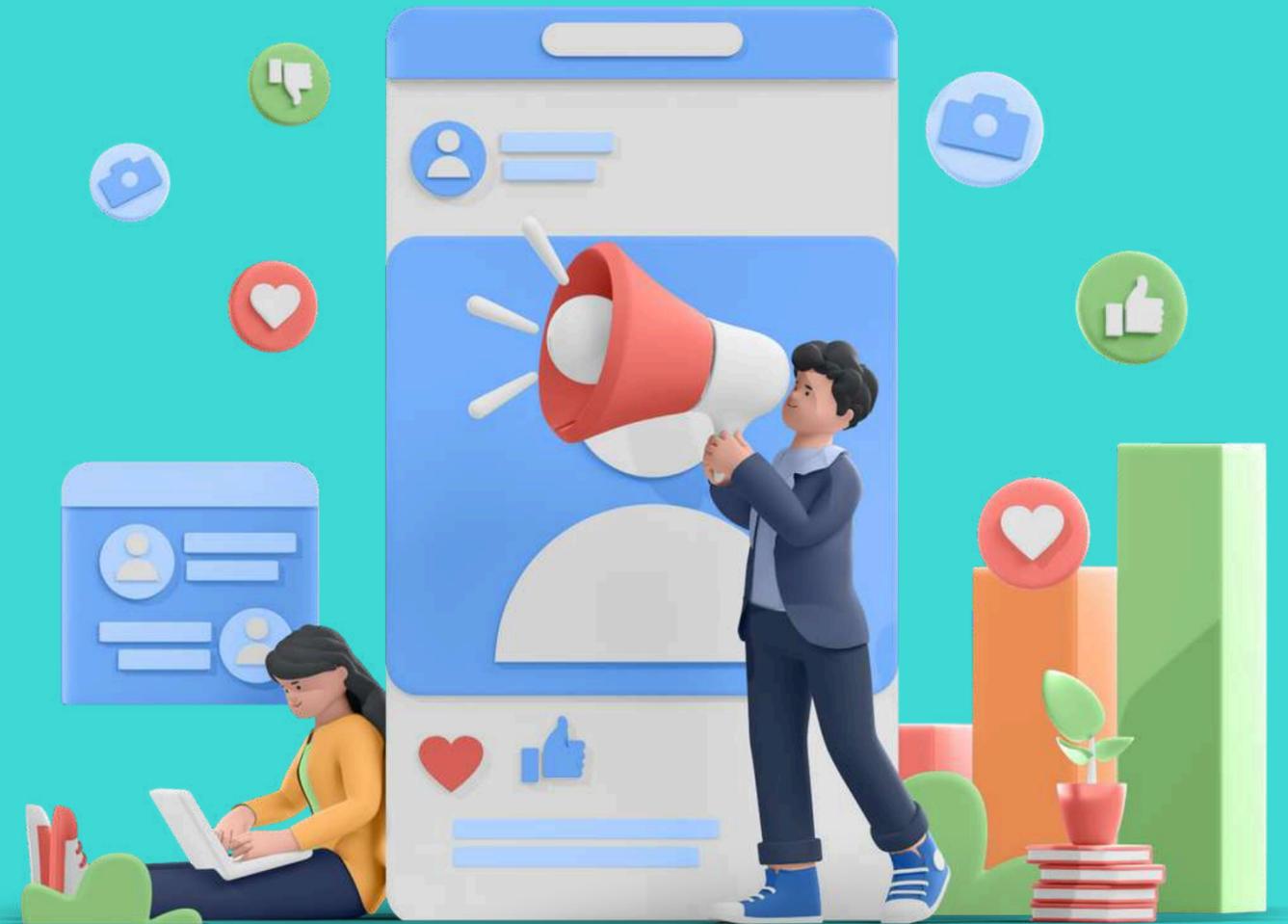


# JOB HIRING BNI - LPDP

26 Juni 2025



# we're hiring



ODP RETAIL BANKING  
RM SME



ODP RETAIL BANKING  
WEALTH MANAGEMENT



ODP GLOBAL ANALYST PROGRAM

# Officer Development Program (ODP) Retail Banking - RM SME

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is designed to be a future leader and professional in retail segment functions which mainly focuses on marketing activities for retail banking business, credit analysis activities, managing relationship customers and potential customers, monitoring and maintaining portfolio quality to achieve targets that have been set to provide optimal profits for BNI Retail Banking Business.



# ODP Retail Banking

## Relationship Manager SME

### General Qualifications

- S1 /S2 from reputable universities with relevant field of studies with the minimum GPA
  - S1 : 3.00, max age : 25
  - S2 : 3.25, max age : 28
- Proficient in English and submit your score in the application TOEFL min. 450 or equivalent (We only accept score provided by official /authorized institution and valid).
- No member of nuclear family currently works in BNI (i.e., parents, siblings).
- Single, never been married, and willing to remain unmarried during the journey of this program
- Have an interest to expand career in sales / marketing
- Willing to be placed all over Indonesia to support retail segment business in regional

Apply Now



[bni.id/JFLPDP2025](https://bni.id/JFLPDP2025)



### Required Skills

- Proactive and highly initiative
- Strong in persuasion & negotiation
- Excellent in interpersonal and communication
- Oriented towards customer satisfaction
- Good in critical & analytical thinking



# Recruitment Process Officer Development Program Retail Banking - RM SME



# Officer Development Program (ODP) Retail Banking - Wealth Management

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is designed to be a future leader and professional in the financial services industry, specifically in Wealth Management, with a primary focus on the development of investment, expanding the Emerald and Private Banking market by acquiring new clients to achieve set targets and deliver optimal profits for BNI Wealth Business.



# ODP Retail Banking Wealth Management

## General Qualifications

- S1 /S2 from reputable universities with relevant field of studies with the minimum GPA
  - S1 : 3.00, max age : 25
  - S2 : 3.25, max age : 28
- Proficient in English and submit your score in the application TOEFL min. 450 or equivalent (We only accept score provided by official /authorized institution and valid).
- No member of nuclear family currently works in BNI (i.e., parents, siblings).
- Single, never been married, and willing to remain unmarried during the journey of this program
- Passionate and interested in becoming a financial advisor.
- Willing to be placed all over Indonesia to support Wealth Management Business

Apply Now



[bni.id/JFLPDP2025](https://bni.id/JFLPDP2025)



## Required Skills

- Highly motivated to engage with new people
- Strong persuasion and negotiation
- Excellent in interpersonal and communication
- Strong desire to achieve targets optimally
- Strong critical and analytical thinking, along with effective problem-solving skills



# Recruitment Process Officer Development Program Retail Banking - Wealth Management



# **Officer Development Program (ODP) Global Analyst Program**

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Global Analyst Program covers Treasury, Corporate Banking, & International Banking.



# ODP Global Analyst Program

## General Qualifications

- S1 /S2 from reputable universities with relevant field of studies with the minimum GPA
  - S1 : 3.00, max age : 25
  - S2 : 3.25, max age : 28
- Proficient in English and submit your score in the application TOEFL min. 550 or equivalent (We only accept score provided by official /authorized institution and valid).
- No member of nuclear family currently works in BNI (i.e., parents, siblings).
- Single, never been married, and willing to remain unmarried during the journey of this program
- Willing to be placed all over Indonesia

## Required Skills

- Proactive and highly initiative
- Excellent in interpersonal and communication
- Oriented towards customer satisfaction
- Good in critical & analytical thinking



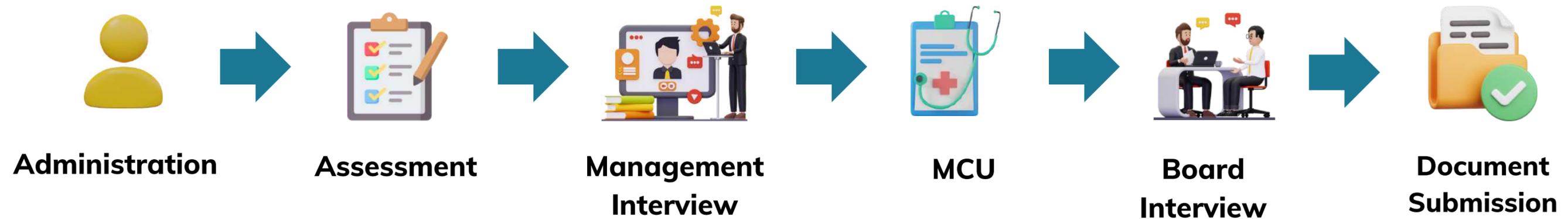
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# Recruitment Process Officer Development Program Global Analyst Program





**So, What Are You Waiting For?  
Let's Apply Now! :)  
and Join to Become  
BNI Hi-Movers**