

Regional Operation Manager Wanted!

 Surabaya, Indonesia

Job Description:

- Monitoring supply levels of raw materials and communicating with SCM to ensure adequate stock is maintained
- Reviewing reports from Area managers regarding performance, customer service, and compliance issues
- Developing new customer relationships and managing existing client relationships to increase sales and profits
- Monitoring operational efficiency and recommending changes to improve productivity
- Ensuring that customer orders are fulfilled in a timely manner while maintaining high standards of quality control
- Managing the day-to-day operations of a branch location, including hiring, training, and coaching employees

Job Requirements:

- Bachelor's degree in all majors.
- Have at least 3 years of experience as a regional operations manager.
- Strong leadership qualities to guide teams and foster a productive working environment.
- Strong problem-solving abilities and decision-making skills.
- Excellent communication and interpersonal skills.
- Strong leadership and people management skills to lead and motivate multiple teams, including hiring, training, and performance coaching.
- Ability to work in a fast-paced environment and manage competing priorities.
- Ability to travel frequently across the region to oversee operations and meet with area managers or store supervisor.
- **Placement in Surabaya**

Send Application to career@fore.coffee
with email subject "ROM Surabaya - Nama"

Area Manager (AM) Wanted!

 Kalimantan, Indonesia

Job Description:

- Ensure all locations comply with company standards, policies, and procedures.
- Create and analyze daily, weekly, and monthly sales reports.
- Organize Barista shift schedules and ensure timely input of inventory reports.
- Achieve sales targets by empowering the store team.
- Training new Baristas and conduct internal training for the team.
- Analyze inventory and sales reports.
- Conduct store visits and ensure equipment is functioning properly.
- Managing budgets and planning expenditures within the branch's operating constraints to ensure profitability
- Coordinating with other departments to ensure that the branch meets its goals
- Developing new products or services based on current industry trends or consumer demand

Job Requirements:

- Preferably Area Manager specialized in Food/Beverage/Restaurant Service or equivalent.
- Candidate must possess at least Diploma in Food & Beverage Services Management, Hospitality/Tourism/Hotel Management or equivalent.
- 2+ years of retail experience managing 2 or more stores, departments or units, P&L, inventory, operations and customer service.
- 2+ years of management experience leading a team of 6 or more, including training and coaching, with strong leadership and communication skills.
- Demonstrate Strong Organizational, interpersonal and problem-solving skills.
- Flexible and open to change in a fast-moving and dynamic industry.
- **Placement in East Kalimantan.**

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